

CN LINES PRODUCTS

Available in Canada From
Participating Hobby Dealers

For more information

Fax 204-231-8223

Email: cnlines@shaw.ca

Ph 204-233-9249

PAINT: Authentic CNR, DW&P, CV, GT, GTW, VIA, CPR, BCR colors developed from railroad paint chips and produced exclusively for CN Lines SIG by Scalecoat (Scalecoat 1). Thin with Xylene or Xylol which is available at paint stores and automotive body shop suppliers.

The 1 oz bottle is replacing the 2 oz bottle for rapidly selling colours (see below). For simplicity all orders are being charged at the 1 oz MRSP even though some might be 2 oz bottles (see below).

1 oz. - \$7.00 ea. 2 oz. - \$7.00 ea.

100s Old 2 oz size : 110s New 1 oz size

100-1: Orange No. 10/Morency Orange -

For cabooses from 1943 to 1961. 2 oz

100-2: Orange No. 11/Orange-Red - For

diesel locomotives/RDCs 1961-1968; post-1965 cabooses. 2 oz

100-3: Grey No. 11 - For pre-1968 steel

refrigerator and covered hoppers. 2 oz

100-4: Grey No. 17/Lettering Grey - For

post-1961 diesels and passenger equipment. 2 oz

110-5: Yellow No. 11/Imitation Gold -

pre-61 diesel & passenger equipment.

110-6: Green No.11/Olive Green - Pre-

1961 diesels and passenger equipment.

110-7: Red No. 11/Mineral Brown/Freight

Car Red - For freight cars to 1968.

110-8: Warm Black - A specialty black-

that is intended to enhance the appearance of models under artificial light.

110-9: Red/Orange No. 11 - The "redder"

version of Orange #11 used 1968-1978

on locomotives and cabooses including the as-delivered steel road cabooses.

100-10: Grey No. 12 - Used on covered

hoppers from 1968 on. 2 oz

110-11: Red No. 12 - A darker freight car

red-brown introduced in 1968.

100-12: Orange No. 12 - Intro in 1968 to

use on non-revenue equipment. 2 oz

100-17: CN Blue No. 18 - VIA Passenger

Blue. 2 oz

100-18: CN Yellow No. 18 - VIA Passen-

ger Yellow. 2 oz

100-20: CPR Steam Locomotive Grey -

The heritage shade used on restored

4-6-4 #2816. 2 oz

110-21: CPR Diesel Locomotive Grey -

The same shade as discontinued

Scalecoat #68).

110-22: CPR Tuscan (Maroon) - For use

on steam and diesel locos and passen-

ger equipment.

100-23: CPR Diesel Yellow - Same as

discontinued Scalecoat #67. 2 oz

110-30: BC Railway dark green

110-31: BC Railway light green

110-51: Scalecoat Flat Glaze - Scalecoat #51, an excellent clear flat coating, can be mixed with Scalecoat #52, Gloss Glaze, to achieve a variety of semi-gloss surfaces on any Scalecoat paint).

110-52: Scalecoat Gloss Glaze - Scalecoat #52, an excellent clear gloss coating. (See #51 above).

200 SERIES--HO Etched Metal Products

200-1 - Group #1 of 720 etched brass CNR steam locomotive number plates (696 numbered and 24 blanks)... **\$60.00**

200-2 - Group #2 of 720 etched brass CNR steam locomotive number plates. Starts with No. 45, a 4-6-4T-a Suburban tank loco and ends at No. 2494, a Consolidation (2-8-0)... **\$60.00**

200-3 - Group #3 of 720 etched brass CNR steam locomotive number plates. Starts with No. 2495, a Consolidation (2-8-0) and ends at No. 5139, a Pacific (4-6-2)... **\$60.00**

200-4 - Group #4 of 720 etched brass CNR steam locomotive number plates. Starts with No. 5140, a Pacific (4-6-2) and ends at No. 8448, a Switcher (0-8-0)... **\$60.00**

200-5 - All four of the above (200-1, 200-2, 200-3, and 200-4)... **\$200.00**

200-10: 100 (10 each digit, 1-0) brass, 15-inch raised cab numerals (wide style) most common to CNR's Central & Atlantic Regions; and GTW. ... **\$10.00**

200-11: 100 (10 each digit, 1-0) narrow width 15" brass raised cab numerals most common to CNR Western Region, CV Rwy., DW&P and GT (New England lines) **\$10.00**

200-12: 60 (6 each digit, 1-0) brass 12-inch raised running board numerals for CNR 5700, 6100 & 6400/GTW 6400 steam locos..... **\$6.00**

200-13: HO CNR/GTW design "open" cab kit in brass for 2-6-0's, 2-8-0's, S1 2-8-2's, Ten-Wheelers and 4-6-2's. Also used by CV Ry., DW&P and GT (NEL). Produced exclusively for CNSIG by M.L.W. Services..... **\$40.00**

300 SERIES - HO-scale Decal Sets

300-1rg: 1956-era 18-to-20 foot piggy-back trailers. (The design is also available in O-scale as 500-1)..... **\$6.00**

300-2de: 1957 to 1970s era 38-foot piggy-back trailers featuring "This Trailer Travels by Rail-Serving The Maritimes" slogan..... **\$6.00**

300-3de: Late 1950s, early 1960s local cartage service tractors/trailers... **\$6.00**

300-4m: 1950s era diesel cab unit splment set, includes "CANADIAN NATIONAL" 6-inch lettering (yellow with black outlines), 10-inch numerals in passenger-service yellow, and 10-inch numerals in freight-service variations (black with white outline for 1948 through February 1956 and all black for March 1956 to 1961.) **\$6.00**

300-5dm: CNR 1926 to 1954 wood-sheathed freight refrigerator car... **\$4.25**

300-6ms: 1938 to 1961 CNR classic era passenger car decals, a comprehensive multiple model set including car names and post-1954 yellow-black striping..... **\$20.00**

300-7ms: 1938 to 1961 GTW passenger car decals including yellow-black striping for post-1954 period. As a bonus, this set also includes the 5-inch GRAND TRUNK WESTERN lettering for F3A diesel units..... **\$14.00**

300-8dm: 1945 to 1954 CNR green maple leaf monograms, set of four..... **\$3.50**

300-9ms: CNR passenger service tilted red wafer heralds - set of four.... **\$3.50**

300-10ms: CNR 20-inch diameter round maple leaf heralds - set of four... **\$3.50**

300-11ms: SOLD OUT - use 300-17ms.

300-12ms - CNR/GTW classic era passenger car striping - a companion set to sets 300-6ms & 300-7ms including additional basic striping plus some alternate, wider heavyweight belt rail striping..... **\$8.00**

300-14ms: 1926 to 1980 CNR tank car decals for 990800 series (1921 CC&F design) cars..... **\$4.00**

300-16ms: 1949 to 1980 CNR tank car decals for 990900 series (War Emergency design) cars..... **\$4.00**

300-17ms: CNR "Courtesy & Service" smaller girder bridge display lettering (intended for Micro-Engineering's HO 50' deck girder bridge model..... **\$4.00**

300-18ms: CNR classic era passenger car names. A two-sheet companion set to set 300-6ms including additional car names for existing and planned cars such as Athabasca Scale Models or the BGR Group..... **\$10.00**

400 SERIES - N-scale Decal Sets

400-6ms - 1938 to 1961 CNR passenger car decals, a comprehensive multiple model set which includes yellow-black striping for post-1954 period for three cars..... **\$8.00**

500 SERIES - O-scale Decal Sets

500-1rg - 1956-era 18-to-20 ft piggy-back trailers (O-scale version of 300-1). **\$13.50**

600 SERIES - S-scale Decal Sets

600-15bc - CNR steam locomotives (available in S-scale only) **\$13.50**

All prices are Manufacturer's
Suggested Retail Prices--dealers
may sell products at a discount.

SHIPPING CHARGES may
be added to small orders.
Some products may not be
available at all times.

The Story of CN Lines SIG Paints

by Stafford Swain

Scalecoat Paint Arrives

Congratulations to all of us! We have a major reason to celebrate!!!

The CN Lines SIG is now the ONLY Canadian entity in the model railway hobby field that can lawfully import solvent-based paint into Canada in proper consumer packaging.

Better yet, we can also lawfully ship this paint to Canadian hobby dealers using CanPar. Meanwhile, major U.S.-based hobby distributors have embargoed solvent-based paint shipments to Canada (they will ship a water-based paint such as Modelflex).

In simple terms, our test shipment of three colors of Scalecoat I paint has now arrived at our main Canadian distribution centre (in St. Thomas ON). We had been sold out of three colours.

While we could ship and sell the paint to Canadian dealers, we had some pricing issues to consider. As well, there were a number of policy and practical issues such as shipping costs to be considered.

The one ounce bottle size

We decided months ago to switch to 1-ounce bottles because;

- a) They are cheaper (about 60 percent of the price 2-ounce bottles).
- b) This lower bottle price also effectively lowers inventory investment for both importer and retailer.
- c) The lower bottle price makes it less of an issue to a consumer if a previously opened bottle of paint dries up.
- d) Smaller bottles are more useful to more users (a 1-ounce bottle of Red No. 11 will easily do 4 freight cars).
- e) While commercial users such as custom painters may not be entirely happy with the smaller bottle size, they will at least know we have the paint available.
- f) We can't afford to invest in the dollars amount required to carry complete inventories of both bottle sizes.
- g) 1-ounce bottles are the common size used for other model paints.

For additional info or to place an order;

CN LINES SIG, 101 ELM PARK RD, WINNIPEG MB R2M 0W3 | cnlines@shaw.ca
PH 204-233-9249 FAX 204-231-8223 | prepare invoices and transmit them to our distributors.

Shipping costs

Canadian dealer orders will be sent by CanPar ground service and will be charged a packing and shipping charge.

- 40 bottles or over, packaging and shipping free,
 - orders of 1 to 19 bottles will be charged \$10.00 for packaging and shipping,
 - orders of 20 to 39 bottles, \$13.00 for packaging and shipping.
- Remember, "a Bottle is a Bottle" for packaging and shipping cost calculation purposes.

Price Increase for remaining 2 oz bottle

Our paint is a service to the hobby and our margins are intentionally low. It's a good thing CN Lines SIG volunteers all work for free).

These xylene-containing paint products now require child resistant safety container caps and special hazardous product labels with pictograms that are also bilingual. Thus, these products require special handling, packaging, and shipping. These safety adaptations reduced our previous margin to zero.

Shipping by CanPar isn't cheap and has to be recovered from the hobby dealer or at least amortized over a larger order. We can not combine dealer paint orders (CanPar) with shipments of other products (Canada Post).

- 1) The prices for a 1-oz. bottle will be \$4.20 to Canadian dealers with a MSRPrice of \$7.00.
- 2) The revised prices for the existing 2-oz. bottles will be \$5.40 to Canadian dealers with a MSRPrice of \$9.00 (was \$8.00).

Dealers who buy our paint are provided with

- 1) high quality, accurate product that their customers appreciate.
- 2) a product that doesn't have to be smuggled into Canada.
- 3) a product which meets all hazard standards and which can be displayed in their store without concern as to who sees it on the shelf.
- 4) a product which is available in any bottle quantity and any color.
- 5) a product that has a full hobby industry standard margin of 40 percent for the dealer.